



COMMONWEALTH OF MASSACHUSETTS  
EXECUTIVE OFFICE OF  
ENERGY AND ENVIRONMENTAL AFFAIRS  
**DEPARTMENT OF ENERGY RESOURCES**  
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Secretary

**Judith F. Judson**  
Commissioner

September 12, 2016

To: All State Agencies, Authorities, and Public Institutions of Higher Education, and Municipalities  
From: Eric Friedman, Director Leading by Example Program

DOER is pleased to announce a collaboration with the Program Administrators (PAs) Cape Light Compact, EVERSOURCE, National Grid, Unitil, making a number of high-efficiency, energy-saving LED light bulbs available **at zero cost** to all State Agencies, Authorities, Public Higher Education Institutions, Municipalities and municipal properties that are customers of the above mentioned PAs. The LED bulb type offered through this promotion is the G-based, plug-in bulb, used in recessed "can" lighting.

The program has the potential to significantly reduce energy costs and greenhouse gas emissions in public buildings. This is the fifth in the series of successful programs begun in 2012 to reduce energy use at public facilities. To date, over 800,000 high efficiency bulbs have been disseminated to several hundred State Agency, Public Higher Ed, and Municipal partners. It is estimated that participants are saving over \$5 million in annual electricity costs and are reducing annual energy use by over 35million kilowatt hours, enough to power the electricity needs of over 4,700 homes.

**Schedule:**

Dates	Task
September 12, 2016	Program Kickoff: Notice published in DOER Webpages and massmail outreach to agencies, schools, and municipalities
October 21, 2016	Request Form Submittal Deadline by 10/21/2016
November 15, 2016	Order fulfillment/shipment deadline Bulbs must be delivered to end users no later than 11/15/2016
December 15, 2016	Lamp installation deadline Agencies/Schools/Municipalities must install all bulbs no later than 12/15/2016

## Participating Distributors:

As part of a more active outreach program, the light bulb distributors listed below may be contacting facilities directly to inform and assist users in quantifying light bulb needs. All companies were selected by the PAs for their vetting and affiliation with the PA's Upstream Lighting Initiative and their authorization as vendors on FAC76, the Commonwealth's Statewide Contract for Maintenance, Repair & Operations (MRO) Products, Supplies and Equipment.

You are also welcome to reach out to one of the authorized distributors to discuss your individual lighting needs:

Electrical Wholesalers Inc.  
Charles Neary  
781-297-5666  
[c.neary@ew-inc.com](mailto:c.neary@ew-inc.com)

Sonepar Distribution US Inc.  
DBA NorthEast Electric Distribution  
Ed Slowe  
781-401-8511  
[Ed.Slowe@needco.com](mailto:Ed.Slowe@needco.com)

Granite City Electric Supply  
Paul Knox  
617-769-4697  
[Paul.Knox@granitecityelectric.com](mailto:Paul.Knox@granitecityelectric.com)

Standard Electric  
William Smith  
978-815-6015  
[wsmith@standardelectric.com](mailto:wsmith@standardelectric.com)

Graybar  
  
Michael Teahan  
617-721-4041  
[Michael.Teahan@graybar.com](mailto:Michael.Teahan@graybar.com)

Standard Electric partner  
Hampden Zimmerman Electric  
Mark Lauria  
(413) 734-6407

## Eligibility Requirements for the 2016 High Efficiency Lighting Initiative:

1. The facilities where the lights will be installed must be electric customers of one of the following PAs: Cape Light Compact, EVERSOURCE, National Grid, and Unitil
2. **Customers must complete an LED Lighting application form** and include detailed information about the number and location of bulbs requested, along with the wattage of bulbs being replaced. The application form is located on the [Leading by Example](#) and [Green Communities](#) websites (look under news and updates).
3. **Orders must be submitted to your electrical distributor or directly to DOER** via email to [Charles.tuttle@state.ma.us](mailto:Charles.tuttle@state.ma.us) **no later than October 21, 2016.**
4. There is no limit to the number of bulbs you may order. However, **you may not stockpile bulbs for future use.**
5. All bulbs **must be installed in a public facility/location** – no bulbs can be used for off-facility use.
6. All bulbs must be **installed no later than December 15, 2016.**
7. All bulbs must be used to replace existing in-use lamps in public ways and public spaces.
8. Entities receiving bulbs agree to host a site inspection upon request following bulb installation.

The buyer assumes responsibility for the following elements:

- Determining appropriate lamp and fixture types and counts for order, including the compatibility of prospective equipment with existing equipment such as existing ballasts;
- Completing and submitting the order to DOER;
- Installation of the ordered equipment; and
- Proper recycling of any replaced lighting equipment.

**Please Note:**

DOER makes no representations or warranties concerning merchandise fitness for a particular purpose, and that, in its capacity as pass-through distributor of the products, DOER assumes no responsibility/liability associated with product and damages. Please contact Charles Tuttle at 617-626-1043 / [Charles.tuttle@state.ma.us](mailto:Charles.tuttle@state.ma.us) if you have any questions. We hope that you are able to take advantage of this great opportunity.

For more details and to place an order, go to:  
<http://www.mass.gov/eea/leadingbyexample/> click on  
**High Efficiency Lighting Request Form** in the **Related Documents** section.

For questions contact:  
Charles Tuttle  
Leading by Example Program, DOER  
617-626-1043  
[charles.tuttle@state.ma.us](mailto:charles.tuttle@state.ma.us)